Hiring & Firing
for Startups

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"It takes half a life before you discover that life is a do-it-yourself project

Napoleon Hill

Only hire when it really hurts

Good candidates are everywhere

Resumés are ridiculous

Surprise the candidate

Focus on personal questions but verify technical qualifications

Choose the friend that gets the job done

Culture is action not words

Put everyone on the frontlines

Fire fast

But mistakes are not a
reason to fire

ps: Don't hire

" If you don't build your dream someone will hire you to help them build theirs

Tony Gaskins

The presentation was inspired by

Books

Rework - Jason Fried & David Heinemeier Hansson
How to win friends and influence people - Dale Carnegie

Articles

How to hire - Sam Altman
A guide to hiring the right people for your startup or small business - Nada Aldahleh
Most likely to succeed - Malcolm Gladwell
Why It's Wise to Hire People Smarter Than You - Phil Libin
Finding Great Developers - Joel Spolsky
My "new hire" interview - Adii Pienaar
If carpenters were hired like programmers - Dawood Sangameshwari